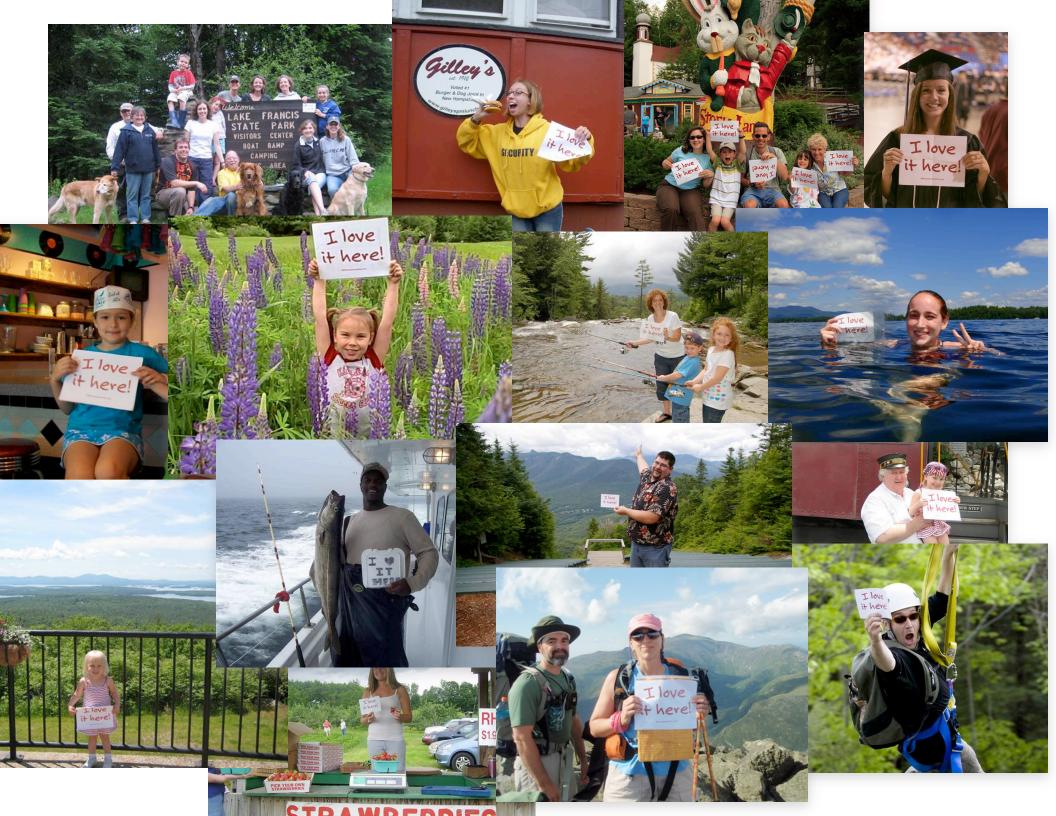


Division of Travel & Tourism Development 2010 In-State Campaign





2010 In-State Program Goals & Objectives

- Entice NH residents, NH tourists & eastern MA residents to stay & play in NH
- Make travel within NH new & exciting
- Give people a reason to take trips close to home, rather than just stay at home
- Promote the entire state





- NH Dream Vacation Photo Contest
 - Last year, NH Dream Vacation Scavenger Hunt
 - 2010 program "entry" changes were implemented to reduce the barrier to entry to one (1) photo, from three
 (3) photos





2010 In-State Campaign Timing

- May 24 September 6, 2010 (15 weeks)
 - Last year May 18 August 9 (12 weeks)
 - 2010 campaign extended to capitalize on the momentum we saw in 2009 and allow the campaign to run its full course through the summer



2010 In-State Campaign Sign

- Printed and downloadable
- Both sized 8.5"x11" (larger than last year)

New sign color (to differentiate photos from

last year)



NHdreamvacation.com





2010 In-State Campaign Entry

- Only (1) photo to enter & you can submit up to five (5) photos
 - 2009 campaign mandated at least three (3) eligible photos
 - 2010 campaign reduces the barrier to entry to allow for more submissions
 - New this year, all photos must be submitted at the same time & you cannot come back later to add more photos

2010 In-State Campaign Locations

Attractions & Outdoor Activities

- · At a family attraction
- · At a garden or nature center
- · At a drive-in movie theater
- · Fishing NH waters
- · Zip-lining
- · Visiting a museum
- · Teeing off on a NH golf course
- · Enjoying a summer activity at a ski resort
- · Horseback riding on NH trails
- . Looking for moose in the North Country
- . Enjoying water sports in a lake, river or ocean

Events

- · At a NH sporting event
- · At Motorcycle Week in Laconia, June 12-20
- With a sand sculpture at the Hampton Beach Sand Sculpting Competition, June 18-30
- · With livestock at an agricultural fair
- . At the lupine festival, June 4-20
- · Attending a meeting or conference
- · Getting married in NH
- At a concert with a group of friends
- At a family reunion
- At the League of NH Craftmen's Fair in Sunapee, August 7-15
- At the North Country Moose Festival in Colebrook, August 27-29
- . At a NH festival or fair

Buildings & Structures

- · In front of the Capitol Building, Concord
- · Inside the Keene gazebo
- · At a historic covered bridge
- · At Manchester-Boston Regional Airport
- · At an art gallery
- · At a summer live performance
- · At a general store
- . On the porch or deck of an inn, hotel or B&B
- · Visiting a mill yard
- At the 1st in the Nation Ballot room, Dixville Notch

Natural Landmarks

- · With the Atlantic Ocean in the background
- · Endicott Rock, Laconia
- · In front of a waterfall or lake
- · On the Northern Forest Canoe Trail
- · With Mount Washington in the background
- · On the Kancamagus Scenic Byway
- · At the top of a NH mountain peak
- · At the Flume Gorge
- · On the sandbar at Lake Winnesquam

State Parks & Historic Sites

- · At a State Park
- . In front of a State Park entry sign
- · Daniel Webster Birthplace, Franklin
- · Old Man of the Mountain Historic Site
- · Mt. Washington State Park
- · At the tower at John Wingate Weeks Historic Site
- · Anchor at Wentworth-Coolidge Mansion Historic Site
- · At a historic site or marker

Food & Shopping

- · At a winery or vineyard
- At a stop on the Official NH Wine & Cheese Trail or NH Brewery Map
- · At an orchard or pick-your-own location
- · Sitting at a diner counter
- · Shopping at a farm stand or farmers' market
- · Shopping at an outlet mall or a NH Main Street
- · At your favorite restaurant
- · Licking your favorite flavor at an ice cream stand

Or your Favorite NH Place!







No purchase necessary. Contest ends 5/6/10. Must be 18 years of age or older to enter. For complete details and Official Rules visit NHDreamVacation.com. Void where prohibited

2010 In-State Campaign Prizes

- Grand Prize: One (1) contestant wins a
 Dream Vacation, valued at \$2,500; selected by judges
 - First Prizes: Five (5) vacations valued at \$500;
 won by popular vote
 - Sweepstakes Prizes: There are twelve (12)
 weekly, randomly drawn, \$50 Irving Oil gas
 card. Total to be won: \$750



2010 In-State Program NH Dream Vacation Photo Contest

I love it here!

NHdreamvacation.com

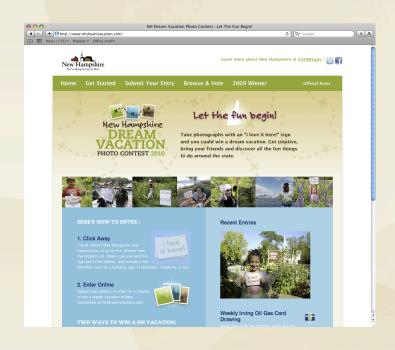
Here's How It Works:

1. Click Away

Go to NHDreamVacation.com & download the "I Love It Here" sign. Capture one (1) or up to five (5) photos from the photo contest list with the sign. Creativity is key!



2010 In-State Program NH Dream Vacation Photo Contest



Here's How It Works:

2. Enter Online

Upload your photos at NHDreamVacation.com to enter for a chance to win a dream vacation in New Hampshire.



2010 In-State Program NH Dream Vacation Photo Contest Two Ways to Win





Here's How It Works:

1. Popular Vote

Boost your ratings at NHDream Vacation.com! Vote for your favorite images and tell your friends to vote, too. There are five prizes in the Popular Vote category.

2010 In-State Program NH Dream Vacation Photo Contest Two Ways to Win



Here's How It Works:

1. Judges Vote

A panel of judges will select one grand prize winner at the end of the contest.



2010 In-State Program Other Program Components

- Radio spots
- Web banners
- Mobile banners
- June, July, August email blast to NH email database

- Social Media (Facebook, Twitter, Flickr)
- Public Relations
- NH Celebrity Dream vacations
- Weekly Irving Gas Card Drawings
- US Sweepstakes & Fulfillment Company



2010 In-State Program Partnerships





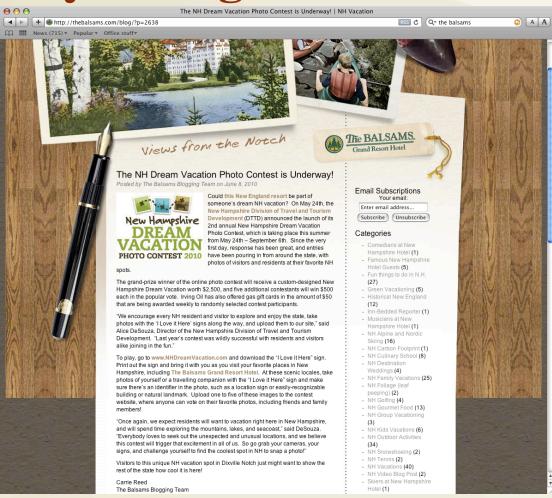


- Create special NHDV packages: offer discounts & provide signs for pictures at your property
- Hold your own contest in conjunction with NHDV on your website, blog, facebook & twitter accounts
- If you have photographers onsite (i.e. zip lines), have contest cards available for photo ops
- Place signs at your registration desk & offer to visitors during check-in

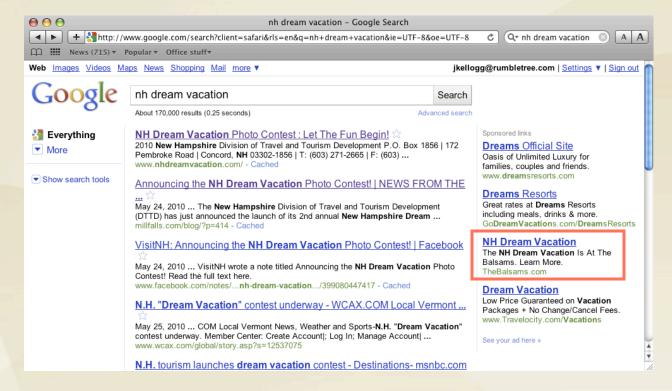


- Include a segment about NHDV & your property in your next newsletter
- Post about NHDV & your property on your website, blog, facebook & twitter accounts
- Offer to print out a postcard of their contest entry to send to friends & family (if technically capable)
- Include "NHDV" language in your Google paid search/Facebook PPC campaign













- Contact Tai Freligh, DTTD Communications
 Manager, for your materials (signs, logos, linking
 URLs, press release): tai.freligh@dred.state.nh.us
- Visit www.NHDreamVacation.com to view submissions and encourage your guests to be even more creative!



2010 In-State Program For Your Information

- The NH Visitors Guide features contest photos & we plan to do it again this year!
- Contest photos may be used on the state website & in other marketing materials (i.e. event guides, newsletters) giving your property more exposure



2010 In-State Program Questions/Comments

Thank you!

